Serving our North Country Neighbors since 1947
WHAT SETS US APART?

Hulbert Supply is different because we focus on the details that count. We’re interested in building individual, long-term relationships. It’s an old-fashioned customer service notion, but one that explains why our expertly trained sales staff is so dedicated to providing superior quality products, cutting-edge design, competitive prices and unparalleled service to every one of our customers, regardless of whether they are a corporate client or a single homeowner. It’s a philosophy we embrace with every quote, every transaction and every delivery.

Employees dedicated to customer service excellence make the difference. Our Hulbert Supply team has the line on the best products available through the most diverse network of suppliers imaginable; the ability to negotiate and provide competitive pricing; and a commitment to the philosophy of continual process improvement that is second-to-none. Simply put, our team has got your needs top-of-mind, and we will do what it takes to meet your bottom-line.

FAMILY-RUN SINCE THE BEGINNING

Today, Hulbert Supply and our network of locations boast several of Donald Hulbert’s grandchildren—and great-grandchildren—working along with a staff of professionals who have known the very early years of the company. We’re proud to serve the sons and daughters of the very contractors who have been coming to our locations through the decades. The fact is, Hulbert Supply has been around for generations of plumbing and heating contractors, builders, homeowners and do-it-yourselfers. It’s a legacy of trust that we’ve earned one transaction at a time; and one that we build upon every day.

Back in 1947, Donald Hulbert established Hulbert Supply with the simple idea of doing what’s best for his customers. After more than 60 years, six locations and three generations of family ownership, that simple idea has made us the leading go-to destination for kitchens, bathrooms, plumbing and heating, air conditioning and water treatment in upstate New York, Vermont and beyond.

Plattsburgh, NY branch today

Plattsburgh, NY branch circa 1950

Current presidents and grandchildren of founders, L to R: Doug Hulbert, Betsy Miner, and Dale Miner

Hulbert Supply trucks ready to make customer deliveries

Two generations of Hulberts, at the main office entrance. At left is Donald A., president and treasurer. Center is V.P. John Hulbert, who co-founded the company in 1947. At right is Don’s son, Donald R.

Photo courtesy of “The Wholesaler” magazine, 1963

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HULBERT SUPPLY...  
A FIXTURE IN THE CHAMPLAIN VALLEY  
SINCE 1947

Where do the professionals go when they need to get the job done? Hulbert Supply! Every day, more contractors and architects rely on Hulbert Supply, because they know of our dedication to their success. No other supply company makes the kind of investment in their employees like we do. Our staff knows our wares inside-and-out because of our extensive and detailed continuous training program. No other supply company hits the road like we do. No other supply company is as forward-thinking as we are. Our sales staff is just a phone call away, ready to meet you out in the community—at your job site—to offer support.

COMMITTED TO OUR COMMUNITY

Hulbert Supply has deep roots throughout northern New York and Vermont, because we know the value of community. If it weren’t for the support of our neighbors and their generosity, Hulbert Supply would not have grown to become the brand it is today. We proudly support many of the local charities and civic organizations that have helped us. And we encourage you to become involved, too! Our employees can be found among your local firefighters, Rotarians, Elks, military veterans and countless other organizations.

PLATTSBURGH AND SARANAC LAKE SHOWROOMS

When you visit either one of our Hulbert Supply showrooms, you will be amazed by the beautiful collections on display. You will find everything you need to transform your kitchen or bathroom into an outstanding extension of your lifestyle.

Our showroom experts are devoted to listening and understanding the needs of our customers. Whether your focus is on style, quality, budget, environmental responsibility, Made in the USA, universal accessibility, or product innovation, we will simplify the selection process and help you find the perfect product for your needs.
Good water is hard to find. Whatever your source, Hulbert Supply has the capability to make that water better! We can provide treatment with an array of products for the most common water problems, such as: hardness, iron staining, pitting, taste, odor, silt, and sediment. We also offer treatment options for more complex problems with chlorination systems, ultra-violet units, and reverse osmosis methods. A large number of replacement filters—pleated and carbon—are in stock, as well as UV bulbs, solar salt, peroxide, potassium chloride, and an extensive selection of maintenance parts. Our in-house experts can provide the solutions that will deliver the best water treatment possible, for your home, your business or your farm.

Plumbers have been stopping by Hulbert Supply for generations because we have one of the largest inventories in the North Country. We carry thousands of items for residential, commercial, or industrial plumbing projects. We can also supply parts that retro-fit older installations. Plus, our on-time deliveries help make your job easier. Come see why generations of plumbers choose Hulbert Supply for all their water and drainage system needs.
Presenting Magnatite ® Docking from Delta. ®

With a powerful magnet built into the pull-down spray head, there’s no need to worry about it staying docked when it’s not in use.

Another way Delta® is more than just a faucet.

Goes far when you need it, stays put when you don’t.
As one of Hulbert Supply’s dealers, you will have access to comprehensive dealer training and support. Find out more!

Hulbert Supply is proud to serve mechanical and manufacturing facilities, as well as government and state agencies. Many of the products we offer are manufactured right here in the United States.